

FRIENDS OF HARVARD SQUASH

FY 2017 ANNUAL REPORT

Dear Fellow Friends and Alumni,

What a season! We couldn't be prouder of what the teams and coaches accomplished. As college squash continues to grow with the addition of new and deeper teams, our program once again reaffirmed itself as one of the best, if not the best, in the nation.

Last season, the FOHS and the coaches were happy to accomplish a few initiatives to further support our teams and increase engagement from our alumni network. After years of hard hitting, some of our plaster courts at the Murr Center were beginning to show signs of wear. After patching up parts of the front walls for a few years, we were happy to move ahead with completely rebuilding 8 of the front walls last spring; something that will extend the courts' life spans drastically.

We also initiated two new fundraising efforts geared towards increasing engagement this past year: A phonathon by the team members and an apparel store. If you didn't get a chance to speak to a team member or order some Harvard Squash gear, look out for these events again this season!

Finally, we were very happy to complete and launch a website for the program, harvardsquash.org. We hope this website can act as your one resource for everything related to Harvard squash, from match updates to program-wide events and announcements.

In addition to these accomplishments, support for the programs has never been stronger. Thanks to your help, we raised \$120,000 in FY17, and these funds have had direct and meaningful impact. The time and support that you give makes an enormous difference to the success of this special program that means so much to all of us. Please reach out to either of us if you are interested in being more involved in any capacity.

Warmest regards,
Friends of Harvard Squash Co-Chairs

Blair Endresen Metrailler '00 and Jason Michas '13
blair.metrailler@yahoo.com | Jason.michas@gmail.com

Dear Friends,

First of all, thank you so much for your ongoing support. As you know, our squash programs would not be the same without your generosity.

Harvard Squash remained at the very top of college squash last year. After both of our teams won the Ivy titles outright, we knew we had a chance to go after the national championships. Our men's team advanced all the way to the final but lost a 5-4 nail biter against Trinity. A week later, our women won their third-consecutive national title, beating Penn, 7-2. On top of that, freshman Gina Kennedy '20 went on to win the individual national title to wrap up the season. Despite the men's loss in the national final, it was a great year.

During the season, our women's team had the chance to travel to San Francisco, an amazing trip made possible by John-Paul Ho '81. In addition to training and playing against Stanford, our team was able to visit the Netsuite and Facebook headquarters. Thanks again to Evan Goldberg '87 (Netsuite) and Adam Wolff '94 (Facebook) for hosting us.

Meanwhile, the men trained in New York and were able to watch professional squash at the Tournament of Champions (and cheer for Amanda Sobhy '15 and Ali Farag '14). During the stay, it was great to see many alumni at the hit-around at the Harvard Club. Thank you to Harvard Club head professional, Richard Chin, and his staff for having us once again.

We're already looking forward to the upcoming season. While we graduated a number of players, our incoming freshmen are solid and are looking to play in the top 9 right from the start. We're also glad to host the Women's Team Nationals again this season.

I'm looking forward to seeing many of you at our matches and events. Please stay in touch and thank you again for all your support.

Best,

Mike Way

Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University



2016-17 Through The Lense (Photos courtesy of Harvard Athletics & Dean Bauer '67)





2017 Harvard Squash Banquet (Photos courtesy of Dean Bauer '67)



KEY STATISTICS

FY17 Current Use Amount Raised: \$120,168

Number of Donors: 76

Median Amount of Donation: \$250

Participation Rate: 10%

The pie charts on the following pages illustrate the Fiscal Year 2017 and Estimated Fiscal Year 2018 Friends of Harvard Squash budgets. While the department covers the major programmatic elements for all 42 teams, the balance of the funding comes from the Friends groups.

Support from Friends is crucial to ensuring that the programs compete with the best teams in the country both on the court and in the coaches' offices. Your generosity is greatly appreciated!

FRIENDS EXPENSES

1. Team travel: pre-season & out-of-region travel (hotel, food, transportation); foreign tour every four years
2. Team support: video technology, communication technology, team awards, and special team apparel and equipment
3. Recruiting: candidate visits, databases, mailings, and coach recruiting trips
4. Friends outreach and events: alumni/ae receptions, invitations, banquet
5. Other: professional development, special facility enhancements

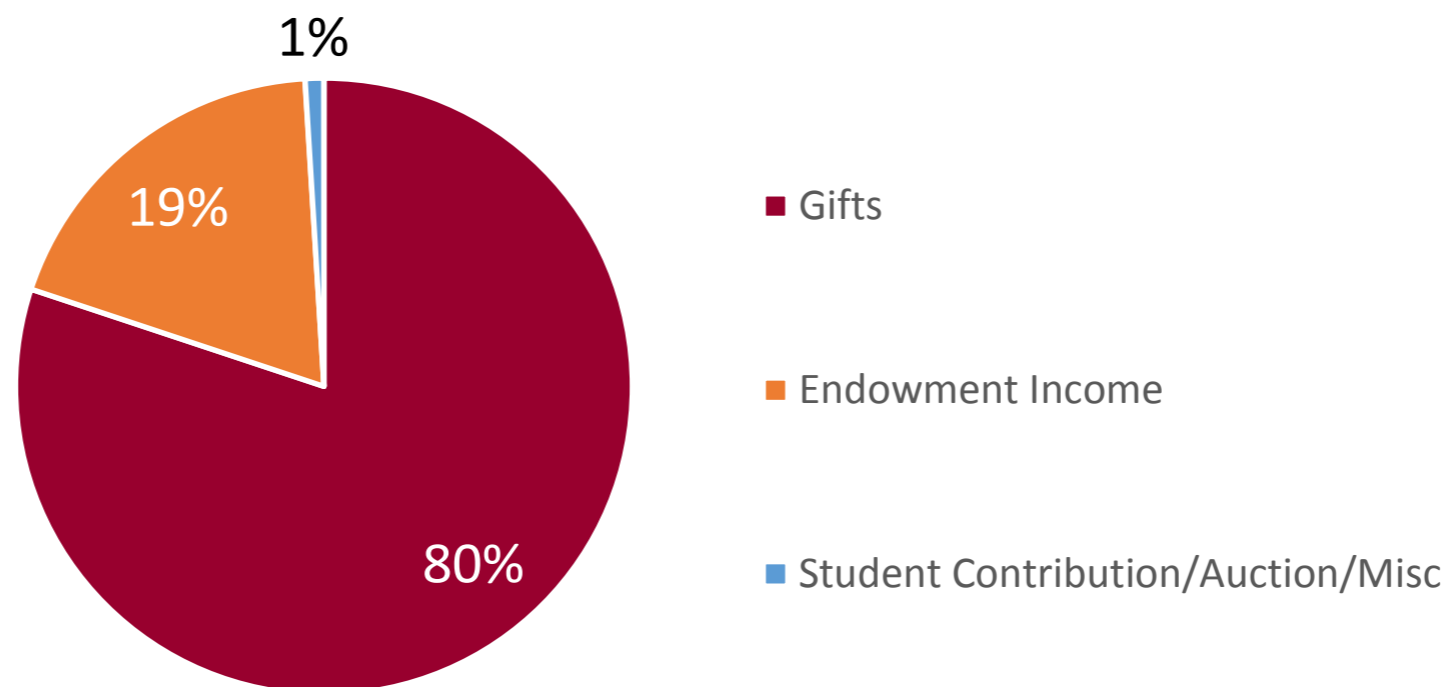
ATHLETIC DEPARTMENT EXPENSES

1. Staff: salary and benefits for head coach and all assistant coaches
2. Team travel: in-season, in-region travel (hotel, food, transportation)
3. Team support: general technology, equipment, apparel, strength & conditioning
4. Recruiting: coach trips
5. Friends outreach and events: gift processing & monthly reports, alumni database, pre/post-season newsletters, annual report, Senior Letterwinner Dinner
6. Other: major facility upgrades

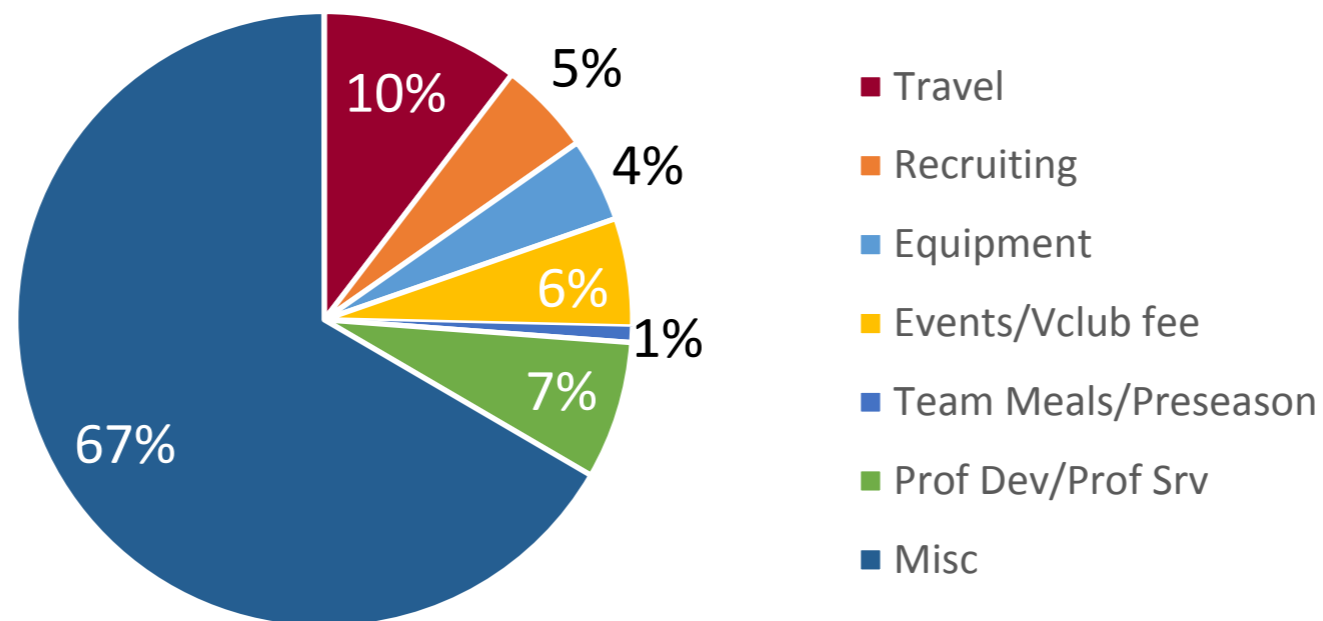
FY17 REVENUE & EXPENSES

FY17 REVENUE \$150,292*

* Began with a balance of \$352,867

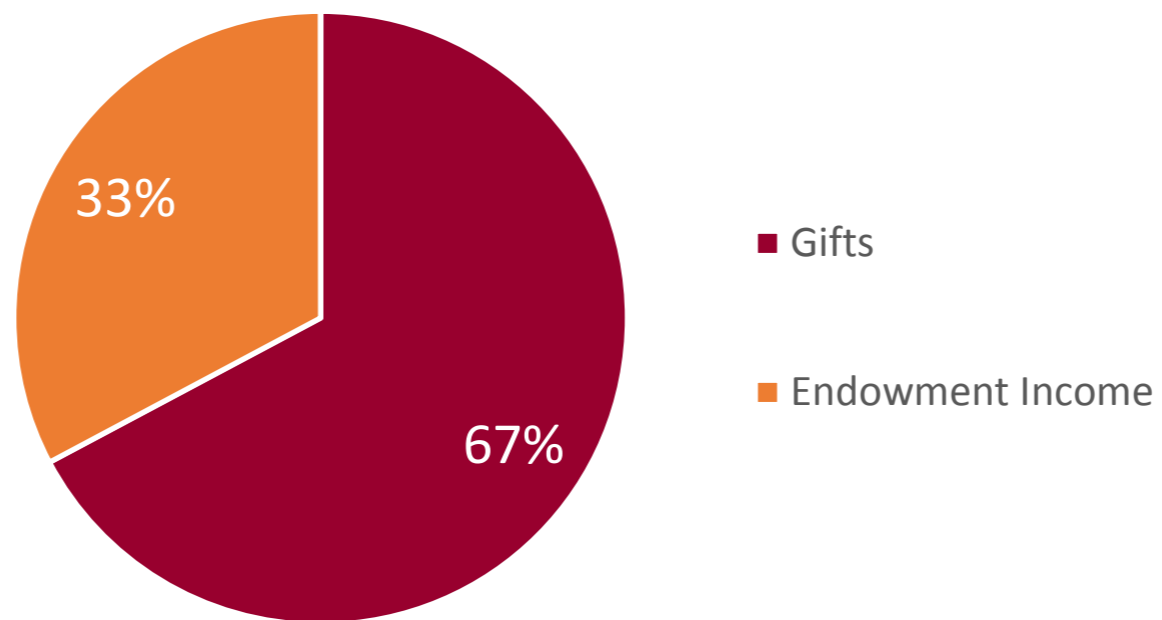


FY17 EXPENSES \$277,624

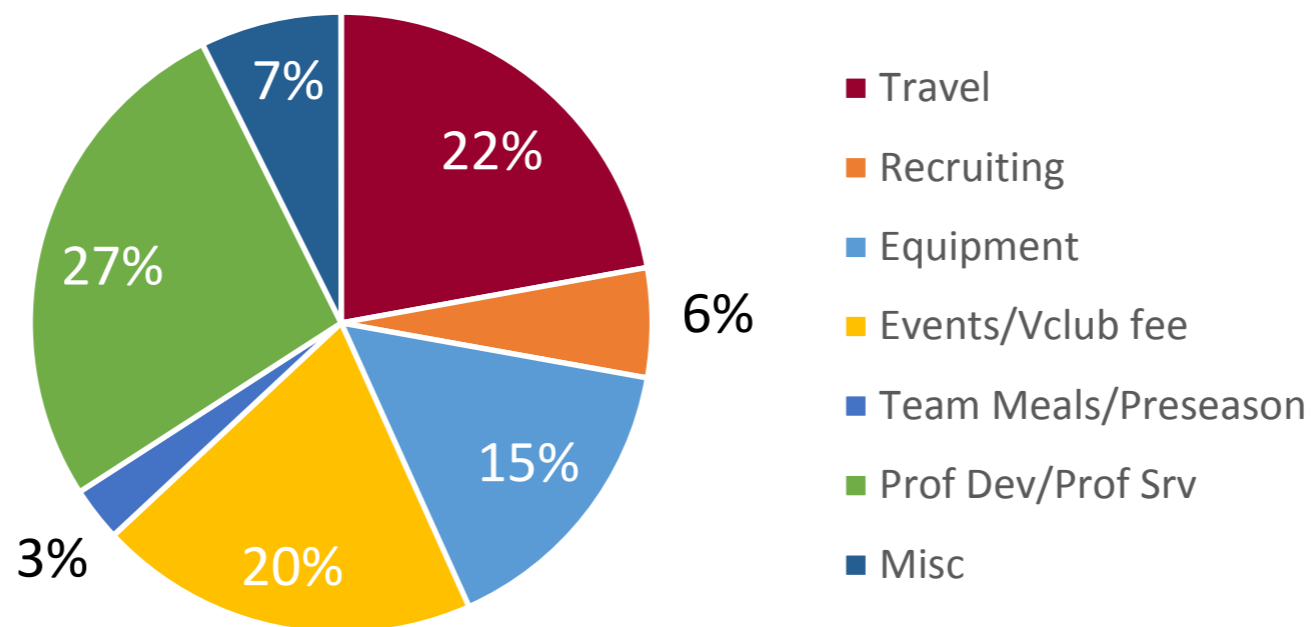


FY18 PROJECTED BUDGETS

FY18 REVENUE \$120,584



FY18 EXPENSES \$120,583



COACHING ENDOWMENTS

Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University

AD DISCRETIONARY ENDOWMENT FUNDS

Thanks to contributions from the donors listed below, these AD Discretionary Endowment Funds collectively generate income to benefit Harvard squash each year. AD Discretionary Endowment Funds are unrestricted gifts designed to allow for long-term flexibility. Income from these funds is incremental to the department's normal budget and provides crucial support for personnel, recruiting, out-of-region travel, technology, facility enhancements and other programmatic needs that fall outside the scope of the Friends group annual budgets. These endowment funds require a minimum contribution of \$100,000. For more information on establishing an ADDF, please contact Jennifer Downing at jdowning@fas.harvard.edu or 617-496-4317.

Adrian Ezra '94

Samuel R. Halpert '93

Phoebe & John P. Ho '81, MBA'88

Jon E. '94 & Frances Walton '94 Karlen

Ernest T. H. Lee '91

Gregory T. H. '87 & Dana Su Lee

Theodore B. '54 & Doris S. Lee, P '91, '87

Leslie R. Henshaw and Fernando R. Mendez, P '17, '15

Robert C. Milton '56

Jon V. M. Pratt '93

Craig R. '67 & Dorothy W. Stapleton

John Thorndike, Esq. '64, P '07, '05

FY 17 DONOR LIST

The following Friends and alumni/ae made a donation to support the Friends of Harvard Squash current-use fund in FY17 (July 1, 2016–June 30, 2017). If you believe your name has mistakenly been omitted from the donor list below, please email us and let us know so we can correct any errors.

\$25,000+

Mr. Gordon H. Woodward '92 and Ann Bakewell Woodward

\$15,000-\$19,999

Mr. John P. Ho '81

\$10,000-\$14,999

Mr. Ernest E. Monrad '51, P '84 '75
Dr. Ronald Francis Tutrone, Jr. P '17

\$5,000-\$9,999

Mr. Nicholas H. Hrdy '09
Mr. Bruce H. Monrad '84, P '19 '17
Mr. Richard S. Robie III '82
Mr. Murray and Ms. Sheila '89 Stoltz

\$1,000-\$4,999

Mr. J. Dinsmore Adams Jr. '66
Mr. Spencer M. Brog '84
Lawrence G. Cetrulo, Esq. '71, P '09 '06
Dr. Steven Keith Chu and Dr. Mayling Chin-Chu P '15
Ms. Betsy Helen Cohen '87
Mr. Joseph '87 and Ms. Diana '88 Dowling P '16
Mr. David '86 and Dr. Ingrid '87 Ellen
Mr. Erik and Mrs. Elizabeth '81 Engstrom P '20
Mr. Michael P. Halpert P '93
Mr. Frank '89 and Mrs. Daniele '89 Huerta
Mr. William B. Kaplan '77, P '13 '10
Mr. Caleb '06 and Ms. Sarah '07 Kelly
Mr. Edouard '97 and Mrs. Blair '00 Metrailler
Mr. Gerard and Mrs. Caroline '87 Murray P '17 '15
Mr. Richard J. Sterne '68, P '11 '10
Ms. Marion C. Wood P '12

\$500-\$999

Ms. Audrey Duboc Chastain-Chapman '07
Jack Colbourne '88
Mr. Jan Reed Endresen '11
Ms. Allison L. Fast '06
Mr. Jeremy D. Fraiberg '92
Mr. Richard Thomas Hill '11

Mr. Thomas '64 and Mrs. Mary James
Mrs. Mary Stovell McAndrew '05
Ms. Charlene Neo '10
Dr. Alisa Savetamal '89

\$100-\$499

Mr. Deepak Abraham '01
Mr. Peter B. Karlen '02 and Ms. Megan Austin '01
Mr. Thomas E. Bator '83
Mr. Dean J. Bauer '67
Mr. Gordon M. Black '67
Sarah McVity Cortes '83
Mr. Thomas A. Dingman '67
Mr. Jan and Mrs. Gail Endresen P '11 '00
Dr. David '76 and Mrs. Jennifer Evans P '16 '11
Ms. Lisa M. Faber '90
Mrs. Margaret E. Gerety '02
Mr. James R. Hammond '57
Mr. Asher R. Hochberg '05
Ms. Jennifer P. Holleran '90
Mrs. Paula R. Hornbostel '93
Mr. Edward and Dr. Barbara Hughes P '20
Mr. Edward T. Humphreville '75
Mrs. Pauline W.B. Hunt '94
Dr. Juliet Anne Lamont '84
Mr. Jonathan T. Lee '95
Ms. Alisha Mashruwala '11
Mr. Thomas P. Mullaney
Mr. John G. Nelson '62
Ms. Katherine Elaine O'Donnell '10
Ms. Penrose S. O'Donnell '95
Mr. Andrew Bell Pacelli '04
Mr. Mark '78 and Mrs. Mark Panarese
Mr. Edward C. Reeves '09
Mr. Alexander '97 and Dr. Laura '96 Saltonstall
Mr. Lawrence B. Sears '58
Mr. John T. Vinton '64, P '92 '90
Dr. Jerry Wu '96
Mr. Timothy F. Wyant '00
Ms. Virginia Manning Brown Yinger '01

Up to \$99

Mr. Thomas C. Chelimsky '78
Ms. Julianne Leigh Chu '15
Mr. John Edwards
Mr. Jason MacPherson Michas '13
Dr. John G. Palfrey '67, P '96 '94
Ms. Emily Madeline Park '12
Mr. C. Gregg Petersmeyer '72, P '19 '07 '05 '04
Samsung Electronics America Inc.

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SOCIAL MEDIA



WHAT IS THE FRIENDS OF HARVARD SQUASH?

The Friends of Harvard Squash is a group of alumni/ae, parents and other supporters dedicated toward raising money to support the Harvard squash programs and establishing an active community of current and former Harvard squash student-athletes.

While the athletic department operating budget supports the core operations for the program—intraregional travel, salaries for the head and assistant coaches, and equipment costs—Friends fundraising supports a wide range of other activities for the program including out-of-region travel, special team apparel and new technology, and recruiting just to name a few.

Our fundraising goal for 2017-18 is approximately \$81,000. These funds help to ensure that our student-athletes have every opportunity to succeed athletically, academically, and socially during their time as members of the Harvard squash programs.

Class Credit

All gifts to the Harvard Athletics Friends groups receive class credit. The Department of Harvard Athletics, the Friends groups, and Harvard Varsity Club encourage all alumni to make an additional gift to the Harvard College Fund to support the overall experience of our student-athletes, which includes the College's commitment to financial aid.

For those of you unfamiliar with class credit, each class at Harvard is encouraged to support the Harvard College Fund to raise dollars for Harvard College and FAS priorities, as well as University initiatives. Donors are honored with public recognition by crediting their gift to the College class from which they graduated.

FRIENDS OF HARVARD SQUASH

_____ \$100 _____ \$250 _____ \$500 _____ \$1,000 _____ \$2,500 _____ \$5,000 _____ Other

_____ My company has a matching program (please enclose forms)

Please make checks payable to "Friends of Harvard Squash"
(or donate online at www.gocrimson.com) and return with this form to:

Friends of Harvard Squash
Murr Center
65 North Harvard Street
Boston, MA 02163

Please charge my _____ Visa _____ Mastercard

Card # _____ Exp. Date _____

Signature _____

Name _____ Class _____

Address (Street, City, State) _____

Phone _____ Email _____

*All gifts to the Friends of Harvard Squash are tax-deductible