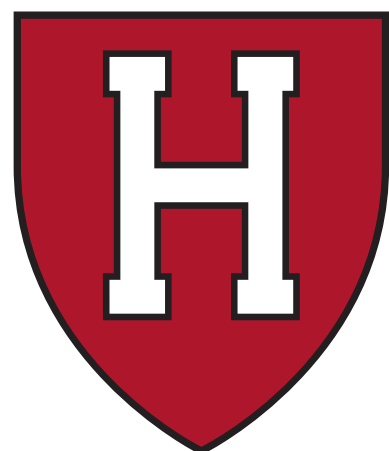




2018 Ivy League Champions | 2018 CSA National Champions
15-0 Overall, 7-0 Ivy League



2018 Ivy League Runners-Up | 2018 CSA Runners-Up
13-3 Overall, 6-1 Ivy League



FRIENDS OF HARVARD SQUASH

FY 2018 ANNUAL REPORT

LETTER FROM THE

HEAD COACH

Dear Alumni and Friends,

Throughout the year, we ask you to support the Friends of Harvard Squash to help us provide the best program possible.

While the Athletic Department's contribution is significant, we need to raise a notable amount every year from supporters like you.

This year our goal was \$80,000, and once again, the Harvard squash community came through.

Thank you for your generosity and continued support of the Friends of Harvard Squash.

With the new squash season around the corner, we will send you an update on our teams in the next couple of weeks and hope to see you at our matches and events this coming season.

Go Crimson!

Mike Way

Gregory Lee '87 and Russell Ball '88 Endowed Head Coach, Men's and Women's Squash

Harvard University

FINANCIAL BREAKDOWN

KEY STATISTICS

FY18 Current Use Amount Raised: \$182,563

Number of Donors: 75

Median Amount of Donation: \$416

Participation Rate: 10%

The pie charts on the following pages illustrate the Fiscal Year 2018 and Estimated Fiscal Year 2019 Friends of Harvard Squash budgets. While the department covers the major programmatic elements for all 42 teams, the balance of the funding comes from the Friends groups.

Support from Friends is crucial to ensuring that the programs compete with the best teams in the country both on the court and in the coaches' offices. Your generosity is greatly appreciated!

FRIENDS EXPENSES

1. Team travel: pre-season & out-of-region travel (hotel, food, transportation); foreign tour every four years
2. Team support: video technology, communication technology, team awards, and special team apparel and equipment
3. Recruiting: candidate visits, databases, mailings, and coach recruiting trips
4. Friends outreach and events: alumni/ae receptions, invitations, banquet
5. Other: professional development, special facility enhancements

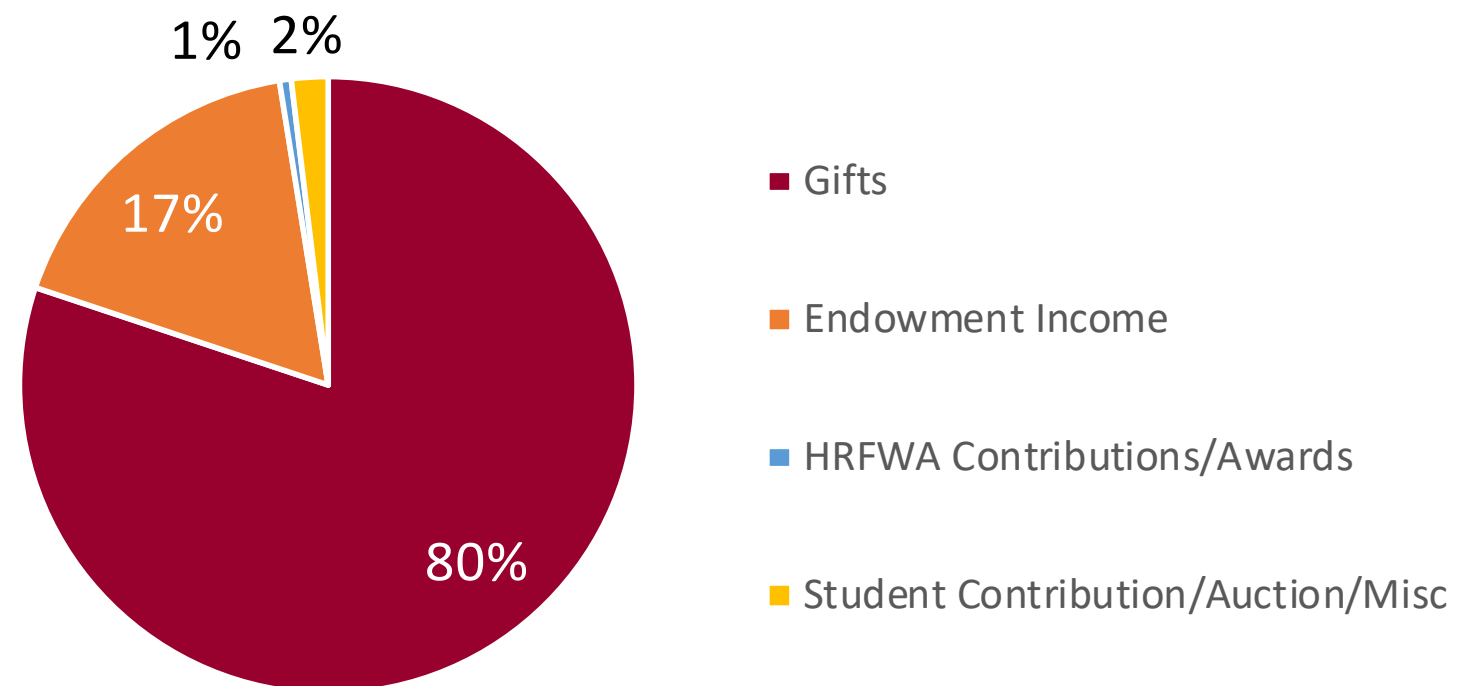
ATHLETIC DEPARTMENT EXPENSES

1. Staff: salary and benefits for head coach and all assistant coaches
2. Team travel: in-season, in-region travel (hotel, food, transportation)
3. Team support: general technology, equipment, apparel, strength & conditioning
4. Recruiting: coach trips
5. Friends outreach and events: gift processing & monthly reports, alumni database, pre/post-season newsletters, annual report, Senior Letterwinner Dinner
6. Other: major facility upgrades

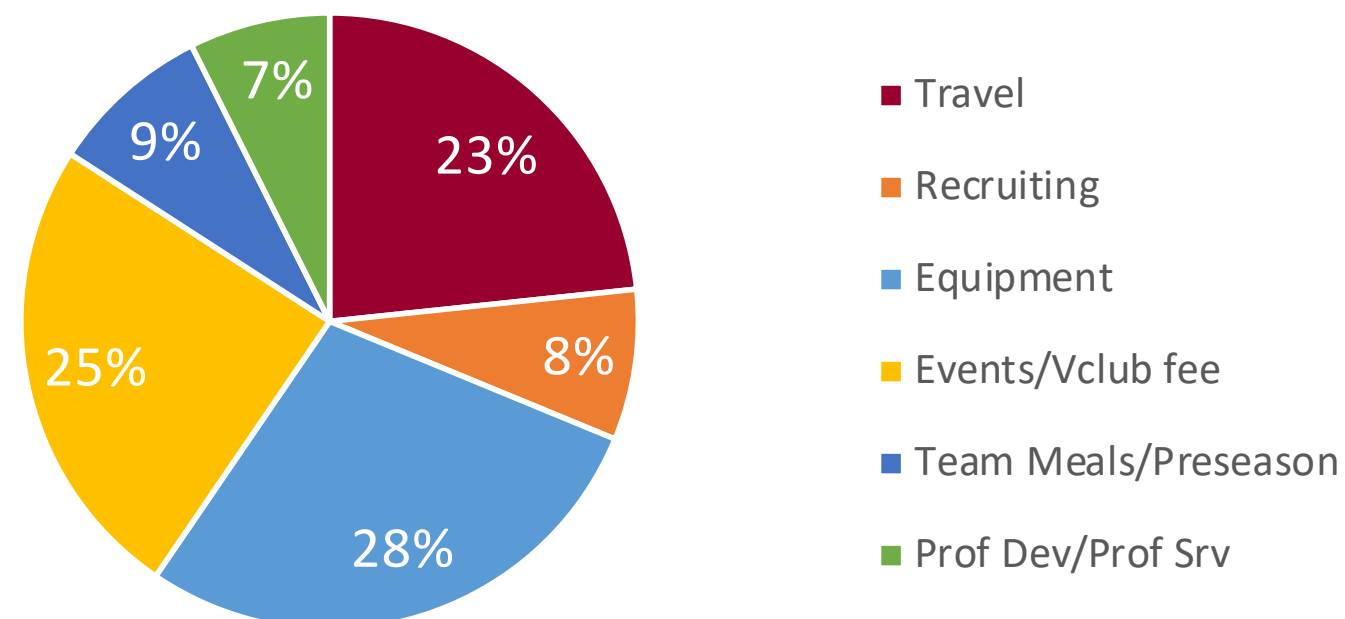
FY18 REVENUE & EXPENSES

FY18 REVENUE \$227,860*

* Began with a balance of \$225,535

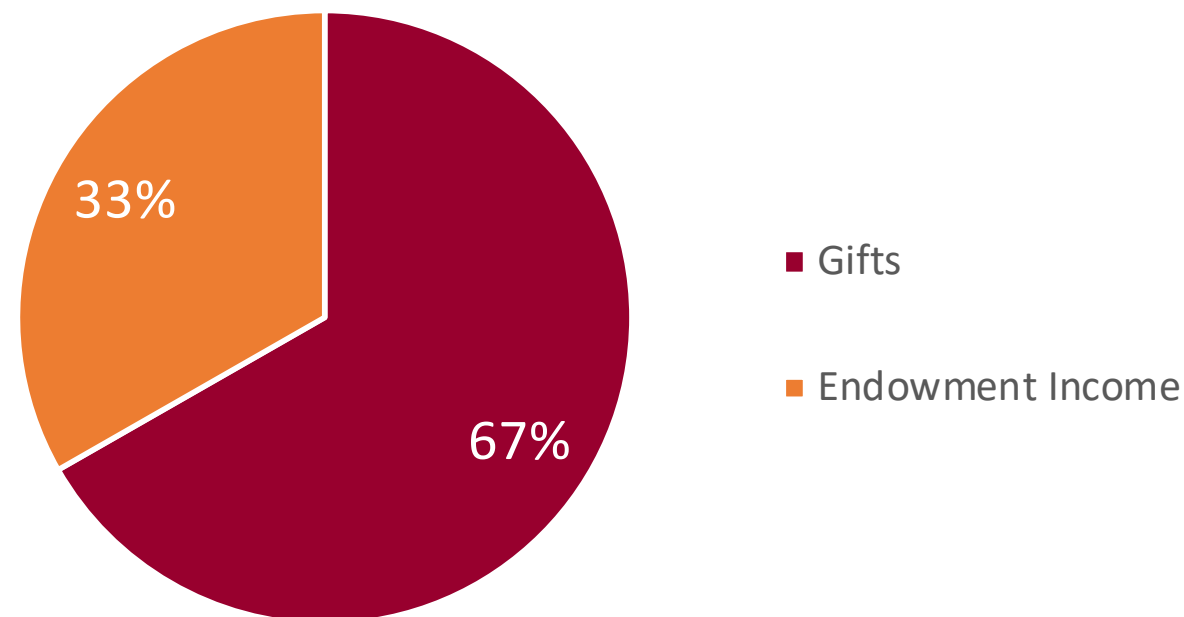


FY18 EXPENSES \$56,918

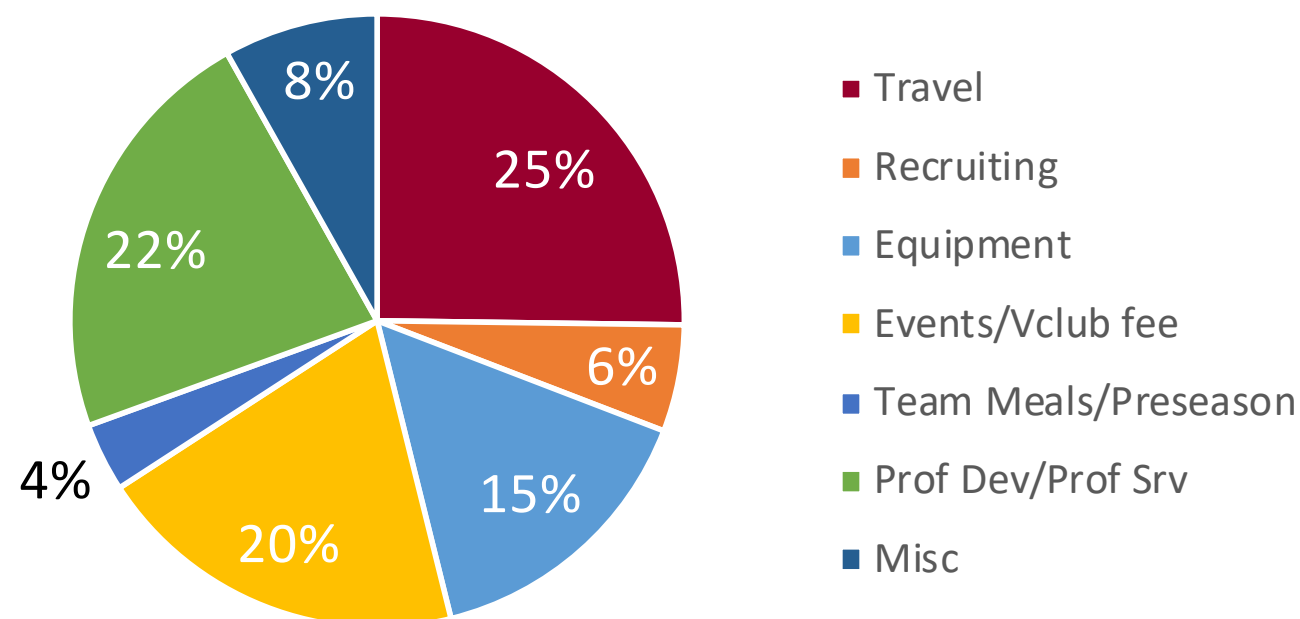


FY19 PROJECTED BUDGETS

FY19 REVENUE \$121,756



FY19 EXPENSES \$121,756



ENDOWMENT FUNDS

COACHING ENDOWMENTS

Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University

AD DISCRETIONARY ENDOWMENT FUNDS

Thanks to contributions from the donors listed below, these AD Discretionary Endowment Funds collectively generate income to benefit Harvard squash each year. AD Discretionary Endowment Funds are unrestricted gifts designed to allow for long-term flexibility. Income from these funds is incremental to the department's normal budget and provides crucial support for personnel, recruiting, out-of-region travel, technology, facility enhancements and other programmatic needs that fall outside the scope of the Friends group annual budgets. These endowment funds require a minimum contribution of \$100,000. For more information on establishing an ADDF, please contact Jennifer Downing at jdowning@fas.harvard.edu or 617-496-4317.

Adrian Ezra '94

Samuel R. Halpert '93

Phoebe & John P. Ho '81, MBA'88

Jon E. '94 & Frances Walton '94 Karlen

Ernest T. H. Lee '91

Gregory T. H. '87 & Dana Su Lee

Theodore B. '54 & Doris S. Lee, P '91, '87

Leslie R. Henshaw and Fernando R. Mendez, P '17, '15

Robert C. Milton '56

Jon V. M. Pratt '93

Craig R. '67 & Dorothy W. Stapleton

John Thorndike, Esq. '64, P '07, '05

FY18 DONOR LIST

The following Friends and alumni/ae made a donation to support the Friends of Harvard Squash current-use fund in FY18 (July 1, 2017–June 30, 2018). If you believe your name has mistakenly been omitted from the donor list below, please email us and let us know so we can correct any errors.

\$100,000+

Anonymous

\$10,000-\$14,999

Adam R. and Janet K. Waterous P '21, '18, '14
Gordon H. '92 and Ann Bakewell Woodward

\$5,000-\$9,999

Anonymous
Katharine Shergalis '93 and Thomas H. B. '87 Ewald
Frank A. '89 and Daniele Schechter '89 Huerta

\$2,500-\$4,999

Andrew M. Bahn '92 and Leslie C. Chang '93
Betsy H. Cohen '87 and Marc Devorsetz
Ingrid Boyum '87 and David E. '86 Ellen
Nicholas H. Hrdy '09
Jon V. M. '93 and Amanda A. Pratt

\$1,000-\$2,499

Spencer M. '84 and Tracy Brog
Nicole Simourian '88 and Marc A. Chapman P '21
Elizabeth Pierpont '81 and Erik N. Engstrom P '20
Michael P. Halpert P '93
Edward and Barbara Hughes P '20
William B. '77 and Annette C. Kaplan P '13, '10
Sarah Thorndike '07 and Caleb '06 Kelly
Mary Stovell McAndrew '05
Kenneth '82 and Elizabeth R. Mendez P '19, '17, '15
Blair Endresen '00 and Edouard W. '97 Metrailler
Charlene Neo '10
Hope S. N. Prockop '90
Edward C. Reeves '09
Richard S. '82 and Susan T. Robie
Zev S. and Rachel B. Scherl P '21
Richard J. '68 and Eleanor M. Sterne P '11, '10
Glenn J. R. Whitman '74, P '04, '02

\$500-\$999

Dean J. Bauer '67
Jeffrey J. Blumberg '98

Nicole Simourian '88 and Marc A. Chapman P '21
Jan Reed Endresen '11
Daniel J. Ezra '98
Allison L. Fast '06
Jeremy D. Fraiberg '92
Thomas A. '64 and Mary S. James
Stephen '75 and Laetitia F. Mead
Jason M. Michas '13

\$100-\$499

William L. F. Ahmed '12
J. Edwin Atwood '71 and Rachel Marcus
Gordon M. '67 and Beverly C. Black
Christina S. and Robert F. Brownell P '20
Andy F. Chao '92 and Frederica Yang
T. Stephen Downes '71
Charles J. F. W. '79 and Sylvie Cloquet Elliott
Jan R. and Gail R. Endresen P '11, '00
David D. '76 and Jennifer V. Evans P '16, '11
Lisa M. Faber '90
Margaret Elias Gerety '02 and Amias A. Moore Gerety '02
Matthew W. '67 and Anne L. Hall P '04, '02
Asher R. Hochberg '05
Paula Rand '93 and John Hornbostel
Peter B. Karlen '02 and Margaret M. Austin '01
Natasha A. Kingshott '13
Alisha Mashruwala '11
John G. Nelson '62
Katherine Gregory '01 and Michael W. Newman
Katherine E. O'Donnell '10
Penrose Stovell '95 and Hugh J. '93 O'Donnell
Mark J. '78 and Mrs. Mark Panarese
Susan W. Putnam '79 and Robert Peck
David '55 and Catharine Dawson '56 Rush P '85, '80
Lawrence B. Sears '58
Hilary Thorndike '05
Ella K. Witcher '03
Jerry Wu '96 and Elizabeth Hung
Timothy F. Wyant '00
Virginia Manning Brown Yinger '01

Up to \$99

R. Clark '80 and Tina M. Bain
V. Ross Brown and Judith Hankins-Brown
Alexander M. Ma '13
Helen and John Ong P '21
John G. '67 and Judith S. '67 Palfrey P '96, '94
C. Gregg '72 and Julie A. Petersmeyer P '19, '07, '05, '04
Mimi C. Smith '92 and Warner K. Huh
Johanna V. Snyder '10

STAFF

Mike Way | Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University
617.495.4851

Hameed Ahmed | Associate Head Coach
hameedahmed@fas.harvard.edu
617.495.8746

Luke Hammond | Assistant Coach/Recruiting Coordinator
lukehammond@fas.harvard.edu

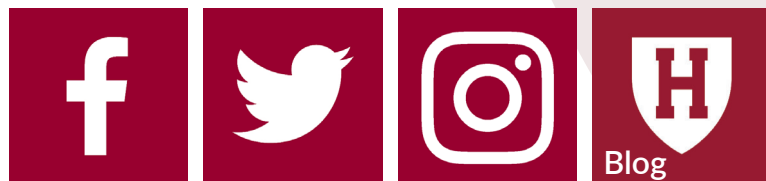
Blair Metrailler '00 | Friends Co-Chair
blair.metrailler@yahoo.com

Dylan Patterson '03 | Friends Co-Chair
dylan.joseph.patterson@gmail.com

Jason Michas '13 | Friends Co-Chair
jason.michas@gmail.com

Trevor MacDonald | Friends Group Liaison
tmacdonald@fas.harvard.edu
617.496.9356

SOCIAL MEDIA



WHAT IS THE FRIENDS OF HARVARD SQUASH?

The Friends of Harvard Squash is a group of alumni/ae, parents and other supporters dedicated toward raising money to support the Harvard squash programs and establishing an active community of current and former Harvard squash student-athletes.

While the athletic department operating budget supports the core operations for the program—intraregional travel, salaries for the head and assistant coaches, and equipment costs—Friends fundraising supports a wide range of other activities for the program including out-of-region travel, special team apparel and new technology, and recruiting just to name a few.

Our fundraising goal for 2018-19 is approximately \$81,000. These funds help to ensure that our student-athletes have every opportunity to succeed athletically, academically, and socially during their time as members of the Harvard squash programs.

Class Credit

All gifts to the Harvard Athletics Friends groups receive class credit. The Department of Harvard Athletics, the Friends groups, and Harvard Varsity Club encourage all alumni to make an additional gift to the Harvard College Fund to support the overall experience of our student-athletes, which includes the College's commitment to financial aid.

For those of you unfamiliar with class credit, each class at Harvard is encouraged to support the Harvard College Fund to raise dollars for Harvard College and FAS priorities, as well as University initiatives. Donors are honored with public recognition by crediting their gift to the College class from which they graduated.

FRIENDS OF HARVARD SQUASH

_____ \$100 _____ \$250 _____ \$500 _____ \$1,000 _____ \$2,500 _____ \$5,000 _____ Other

_____ My company has a matching program (please enclose forms)

Please make checks payable to "Friends of Harvard Squash"
(or donate online at www.gocrimson.com) and return with this form to:

Friends of Harvard Squash
Murr Center
65 North Harvard Street
Boston, MA 02163

Please charge my _____ Visa _____ Mastercard

Card # _____ Exp. Date _____

Signature _____

Name _____ Class _____

Address (Street, City, State) _____

Phone _____ Email _____

*All gifts to the Friends of Harvard Squash are tax-deductible