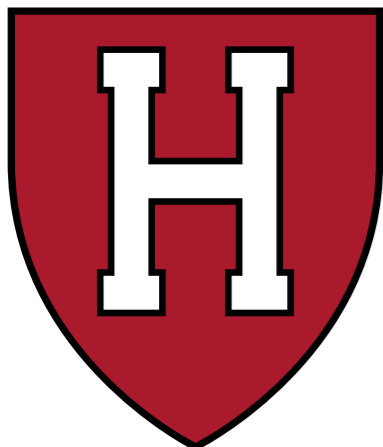




2019 Ivy League Champions | 2019 CSA National Champions
19-0 Overall, 7-0 Ivy League



2019 Ivy League Champions | 2019 CSA National Champions
16-0 Overall, 7-0 Ivy League



FRIENDS OF HARVARD SQUASH

FY 2019 ANNUAL REPORT

Dear Alumni and Friends,

In order for us to run the best program possible, we ask you regularly to support the Friends of Harvard Squash. While Harvard Athletics covers many parts of the program, we still need to raise a significant amount from alumni and Friends like you every year to meet our budget.

Not only did we hit our fundraising goal of \$81,000 this past fiscal year, we did it in style: While our overall participation rate increased from 10% to 15%, 39 alumnae stepped up to support our teams, bringing the female participation rate to an incredible 28%. These percentages are crucial for ensuring the sustainability of our teams and future fundraising efforts.

With your help, we had one of the most successful seasons in program history:

- Men's & Women's National Champions
- Men's & Women's Ivy Champions
- Men's & Women's Individual National Champions – **Victor Crouin '22 & Gina Kennedy '20**
- Men's & Women's Ivy Player of the Year – **Victor Crouin '22 & Sabrina Sobhy '19**
- Men's & Women's Ivy Coach of the Year – **Mike Way**
- 9 All Americans
- 7 First Team All Ivy Honors
- 9 CSA Scholar-Athletes

Thank you for your ongoing generosity. I hope to see you at our matches and events in the new year.

Go Crimson!

Mike Way

Gregory Lee '87 and Russell Ball '88 Endowed Head Coach, Men's and Women's Squash

KEY STATISTICS

FY19 Current Use Amount Raised: \$139,055

Number of Donors: 96

Median Amount of Donation: \$500

Participation Rate: 15%

The pie charts on the following pages illustrate the Fiscal Year 2019 and Estimated Fiscal Year 2020 Friends of Harvard Squash budgets. While the department covers the major programmatic elements for all 42 teams, the balance of the funding comes from the Friends groups.

Support from Friends is crucial to ensuring that the programs compete with the best teams in the country both on the court and in the coaches' offices. Your generosity is greatly appreciated!

ATHLETIC DEPARTMENT EXPENSES

1. Staff: salary and benefits for head coach and all assistant coaches
2. Team travel: in-season, in-region travel (hotel, food, transportation)
3. Team support: general technology, equipment, apparel, strength & conditioning
4. Recruiting: for unaligned women's teams, special requests
5. Friends outreach and events: Varsity Club base fee (gift processing & monthly reports, alumni database, pre/post-season newsletters, annual report), Senior Letterwinners' Dinner
6. Other: facility operating expenses and minor facility upgrades

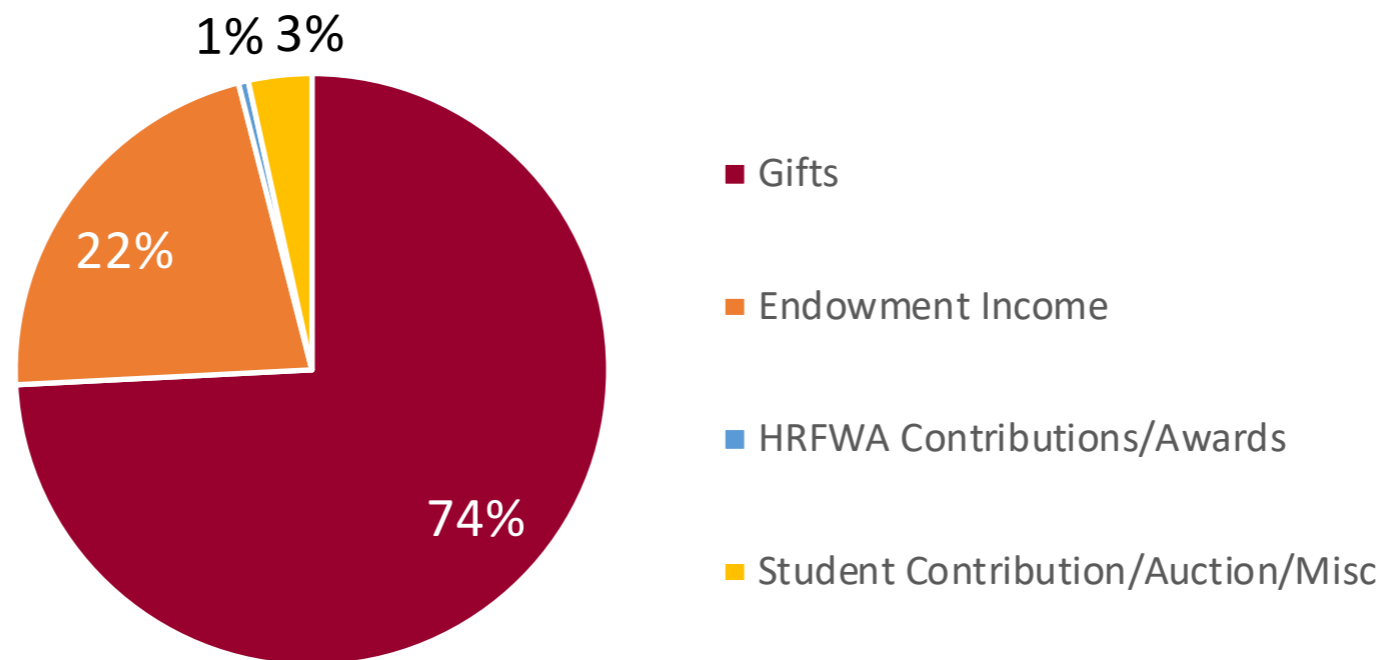
FRIENDS EXPENSES

1. Team travel: pre-season & out-of-region travel (hotel, food, transportation); foreign tour every four years
2. Team support: video technology, communication technology, non-coaching operational/admin support, auxiliary services (yoga/massage/sports psychology/strength & conditioning), special team meals, specialized team apparel and equipment, and team awards
3. Recruiting: candidate visits, databases, mailings, and coach recruiting trips
4. Friends outreach and events: Varsity Club fees above the base (special events, etc.), alumni/ae receptions, invitations, banquet
5. Other: professional development, capital projects, special facility enhancements

FY19 REVENUE & EXPENSES

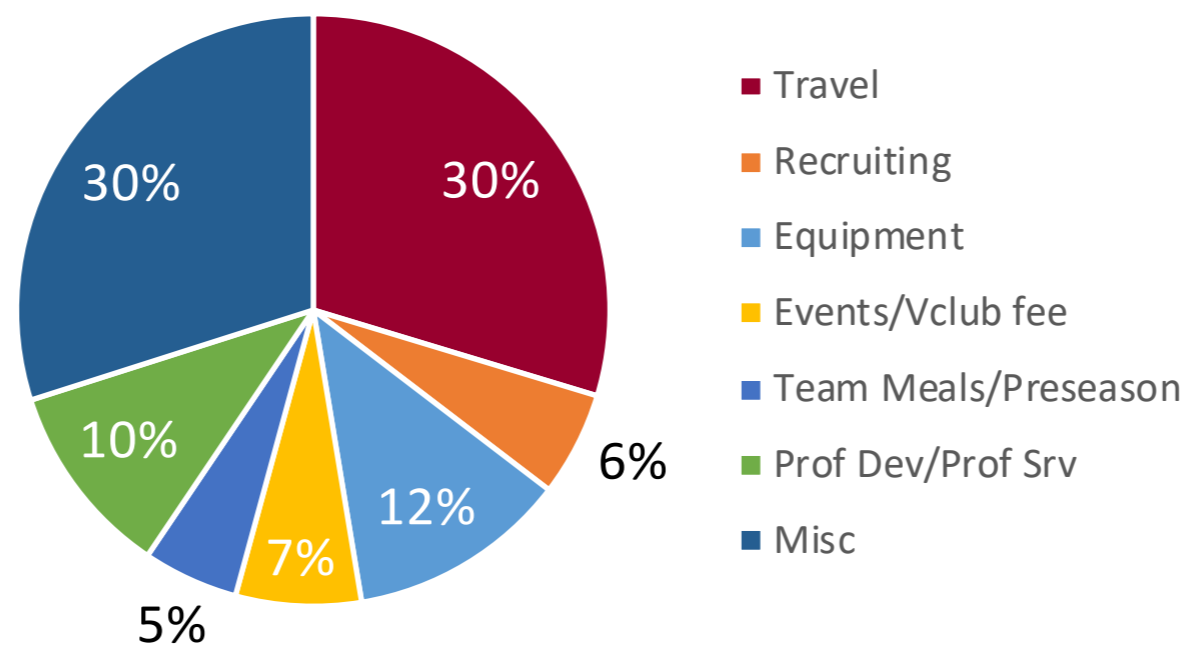
FY19 REVENUE: \$185,735

BEGINNING FUND BALANCE: \$396,477



FY19 EXPENSES: \$248,197*

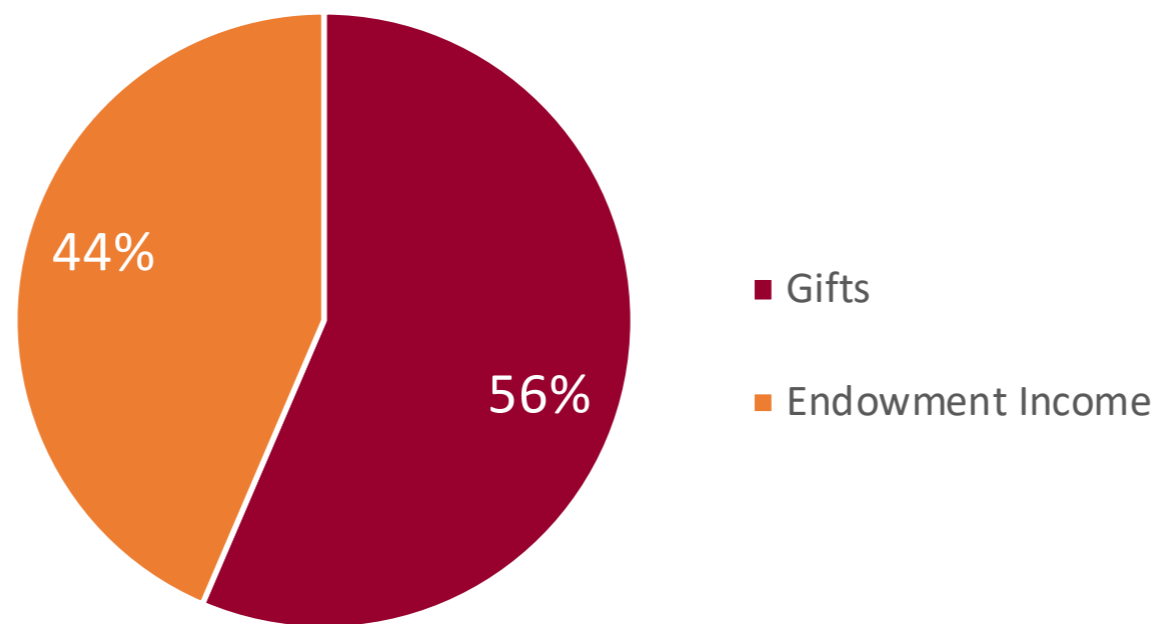
ENDING FUND BALANCE: \$334,014



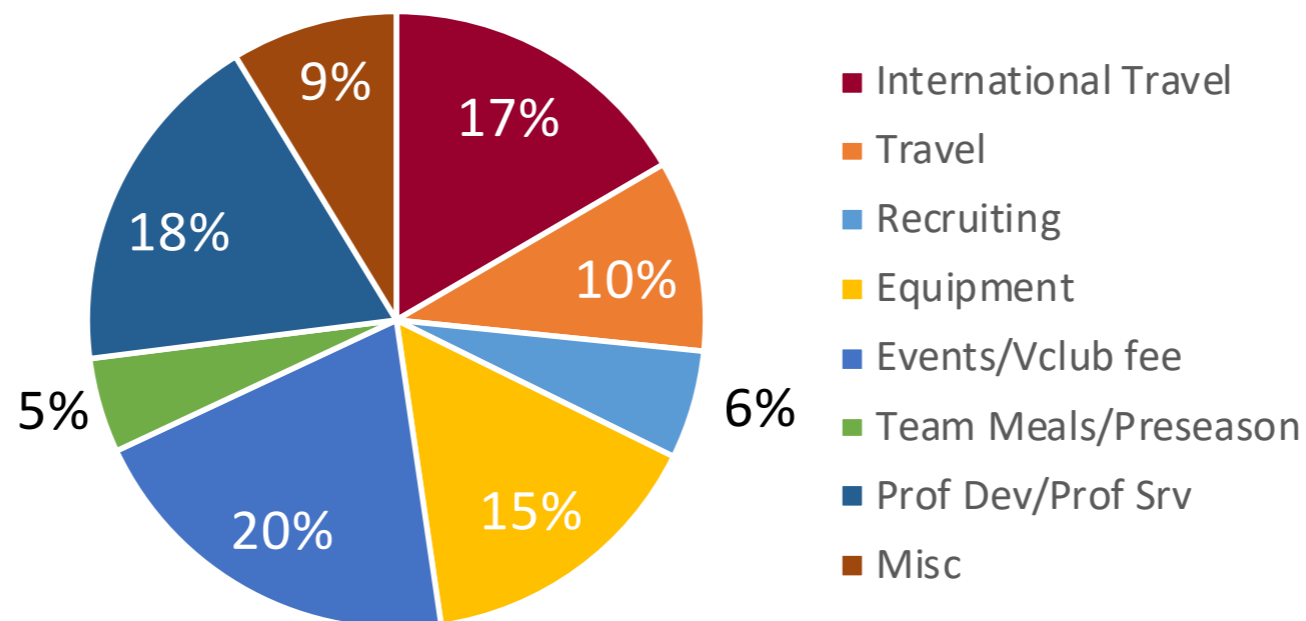
*FY19 expenses were higher than usual due to teams' international trip to Colombia and court repairs at the Murr Center

FY20 PROJECTED BUDGETS

FY20 REVENUE: \$120,626



FY20 EXPENSES: \$120,626



COACHING ENDOWMENTS

Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University

AD DISCRETIONARY ENDOWMENT FUNDS

Thanks to contributions from the donors listed below, these AD Discretionary Endowment Funds collectively generate income to benefit Harvard squash each year. AD Discretionary Endowment Funds are unrestricted gifts designed to allow for long-term flexibility. Income from these funds is incremental to the department's normal budget and provides crucial support for personnel, recruiting, out-of-region travel, technology, facility enhancements and other programmatic needs that fall outside the scope of the Friends group annual budgets. These endowment funds require a minimum contribution of \$100,000. For more information on establishing an ADDF, please contact Jennifer Downing at jdowning@fas.harvard.edu or 617-496-4317.

Adrian Ezra '94

Samuel R. Halpert '93

Phoebe & John P. Ho '81, MBA'88

Jon E. '94 & Frances Walton '94 Karlen

Ernest T. H. Lee '91

Gregory T. H. '87 & Dana Su Lee

Theodore B. '54 & Doris S. Lee, P '91, '87

Leslie R. Henshaw and Fernando R. Mendez, P '17, '15

Robert C. Milton '56

Jon V. M. Pratt '93

Craig R. '67 & Dorothy W. Stapleton

John Thorndike, Esq. '64, P '07, '05

FY19 DONOR LIST

The following Friends and alumni/ae made a donation to support the Friends of Harvard Squash current-use fund in FY19 (July 1, 2018–June 30, 2019). If you believe your name has mistakenly been omitted from the donor list below, please email us and let us know so we can correct any errors.

\$25,000+

Gordon H. '92 and Ann Bakewell Woodward

\$15,000-\$19,999

Frank A. '89 and Daniele Schechter '89 Huerta

\$10,000-\$14,999

Janet K. and Adam R. Waterous P'21, '18, '14

\$5,000-\$9,999

Anonymous

Katharine Shergalis '93 and Thomas H. B. '87 Ewald
 Nicholas H. '09 and Catherine S. '09 Hrdy
 Deborah E. Lipson Hochberg '95 and Benjamin A. Hochberg '95
 Sheila Morrissey '89 and Murray Stoltz

\$2,500-\$4,999

Andrew M. Bahn '92 and Leslie C. Chang '93
 Betsy H. Cohen '87 and Marc Devorsetz
 Ingrid Boyum '87 and David E. '86 Ellen
 Elizabeth Pierpont '81 and Erik N. Engstrom P'20
 Barbara and Edward Hughes P'20
 Kenneth '82 and Elizabeth R. Mendez P'19, '17, '15
 Andrew C. Walter '97

\$1,000-\$2,499

Jeffrey J. Blumberg '98
 Spencer M. '84 and Tracy Brog
 Nicole Simourian '88 and Marc A. Chapman P'21
 Hugh M. and Sarah L. Evans P'20
 Michael P. and Emy M. Halpert P'93
 Richard T. Hill '11
 Pauline W. B. '94 and Alastair Hunt
 Sarah Thorndike '07 and Caleb '06 Kelly
 Blair Endresen '00 and Edouard W. '97 Metrailler
 Penrose Stovell '95 and Hugh J. '93 O'Donnell
 Guy Paschal '55
 Richard S. '82 and Susan T. Robie
 Zev S. and Rachel B. Scherl P'21
 Richard J. '68 and Eleanor M. Sterne P'11, '10
 Glenn J. R. Whitman '74, P'04, '02

\$500-\$999

Rajesh C. Bansal and Crishna Bose-Bansal P'19
 Thomas E. '83 and Pamela Blue '84 Bator
 Dean J. Bauer '67
 Christina S. and Robert F. Brownell P'20
 Jessie L. Chai P'21
 Nicole Simourian '88 and Marc A. Chapman P'21
 Jack '88 and Sarah Colbourne
 Richard M. and Jane S. Corcoran P'21
 Christopher and Jennifer Crowne P'22
 Jan Reed Endresen '11
 Allison L. Fast '06 and Douglas S. Harrington Jr. '05
 Jeremy D. Fraiberg '92
 Ranjay Gulati and Anuradha Dayal-Gulati P'19
 Paula Rand '93 and John Hornbostel
 Kenton Jernigan '86 and Paige Smith
 Jill A. and Alexander D. Kennedy P'20
 Jodie Larson P'19, '15
 Kieran A. and Brian Leonard P'19
 Mathew and Rosemary Martoma
 Mary Stovell McAndrew '05
 Charlene Neo '10 and Campbell Grayson
 Helen and John Ong P'21
 Andrew B. Pacelli '04
 Terry D. and Mary T. Steelman P'22
 Elizabeth B. E. '95 and Samuel P. '95 Welch
 Virginia Manning Brown Yinger '01

\$100-\$499

David E. and Teresa A. Barry P'02
 George D. '79 and Caroline Minot '77 Bell
 Gordon M. '67 and Beverly C. Black
 Michael J. Desaulniers '80
 Charles J. F. W. '79 and Sylvie Cloquet Elliott
 Jan R. and Gail R. Endresen P'11, '00
 Lisa M. Faber '90
 David R. Fish '72
 Margaret Elias Gerety '02 and Amias A. Moore Gerety '02
 Nirasha A. Guruge '12
 Matthew W. '67 and Anne L. Hall P'04, '02

Asher R. Hochberg '05
 Jennifer P. Holleran '90
 Natasha A. Kingshott '13
 Erin Dockery '96 and Cormac MacDermott
 Richard H. '55 and Vivian Marson P'87
 Jason M. Michas '13
 Thomas P. and Barbara Mullaney
 John G. Nelson '62
 Tyler A. O. Olson '15
 John G. Palfrey Jr. '94 and Catherine Carter '94
 John G. '67 and Judith S. '67 Palfrey P'96, '94
 Dylan J. Patterson '03
 David '55 and Catharine Dawson '56 Rush P'85, '80
 Alexander C. '97 and Laura Meeks '96 Saltonstall
 Lawrence B. Sears '58
 Ella K. Witcher '03
 Jerry Wu '96 and Elizabeth Hung
 Timothy F. Wyant '00

Up to \$99

Marty K. Ashley '82
 Andy F. Chao '92 and Frederica Yang
 Jordanna R. Fraiberg '94 and Alexander J. LeVine '95
 Lisa Doyle Gardiner '80
 Lindsay Wilber Guthrie '99
 Colby S. Hall '02 and Benjamin J. Heller '94
 Kevin M. Jernigan '87 and Allison Hastings
 Emily M. Park '12
 Hope S. N. '90 and David John Prockop
 Mimi C. Smith '92 and Warner K. Huh
 Stephanie Teaford Walters '99

Mike Way | Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University
617.495.4851

Hameed Ahmed | Associate Head Coach
hameedahmed@fas.harvard.edu
617.495.8746

Luke Hammond | Assistant Coach/Recruiting Coordinator
lukehammond@fas.harvard.edu

Blair Metrailler '00 | Friends Co-Chair
blair.metrailler@yahoo.com

Dylan Patterson '03 | Friends Co-Chair
dylan.joseph.patterson@gmail.com

Charlene Neo '10 | Friends Co-Chair
charleneneo@gmail.com

Jason Michas '13 | Friends Co-Chair
jason.michas@gmail.com

Trevor MacDonald | Friends Group Liaison
tmacdonald@fas.harvard.edu
617.496.9356

SOCIAL MEDIA



WHAT IS THE FRIENDS OF HARVARD SQUASH?

The Friends of Harvard Squash is a group of alumni/ae, parents and other supporters dedicated toward raising money to support the Harvard squash programs and establishing an active community of current and former Harvard squash student-athletes.

While the athletic department operating budget supports the core operations for the program—intraregional travel, salaries for the head and assistant coaches, and equipment costs—Friends fundraising supports a wide range of other activities for the program including out-of-region travel, special team apparel and new technology, and recruiting just to name a few.

Our fundraising goal for 2019-20 is approximately \$68,000. These funds help to ensure that our student-athletes have every opportunity to succeed athletically, academically, and socially during their time as members of the Harvard squash programs.

Class Credit

All gifts to the Harvard Athletics Friends groups receive class credit. The Department of Harvard Athletics, the Friends groups, and Harvard Varsity Club encourage all alumni to make an additional gift to the Harvard College Fund to support the overall experience of our student-athletes, which includes the College's commitment to financial aid.

For those of you unfamiliar with class credit, each class at Harvard is encouraged to support the Harvard College Fund to raise dollars for Harvard College and FAS priorities, as well as University initiatives. Donors are honored with public recognition by crediting their gift to the College class from which they graduated.

FRIENDS OF HARVARD SQUASH

_____ \$100 _____ \$250 _____ \$500 _____ \$1,000 _____ \$2,500 _____ \$5,000 _____ Other

_____ My company has a matching program (please enclose forms)

Please make checks payable to "Friends of Harvard Squash"
(or donate online at www.gocrimson.com) and return with this form to:

Friends of Harvard Squash
Murr Center
65 North Harvard Street
Boston, MA 02163

Please charge my _____ Visa _____ Mastercard

Card # _____ Exp. Date _____

Signature _____

Name _____ Class _____

Address (Street, City, State) _____

Phone _____ Email _____

*All gifts to the Friends of Harvard Squash are tax-deductible