

Friends of Harvard Squash

FY20 Annual Report



Principled Leadership | Academic Integration | Competitive Excellence



Letter from the Friends Chairs

Dear Friends of Harvard Squash,

Amidst all the upheaval and the new reality we find ourselves in, we hope that all of you are well and in good health. 2020 is a year that we will certainly never forget!

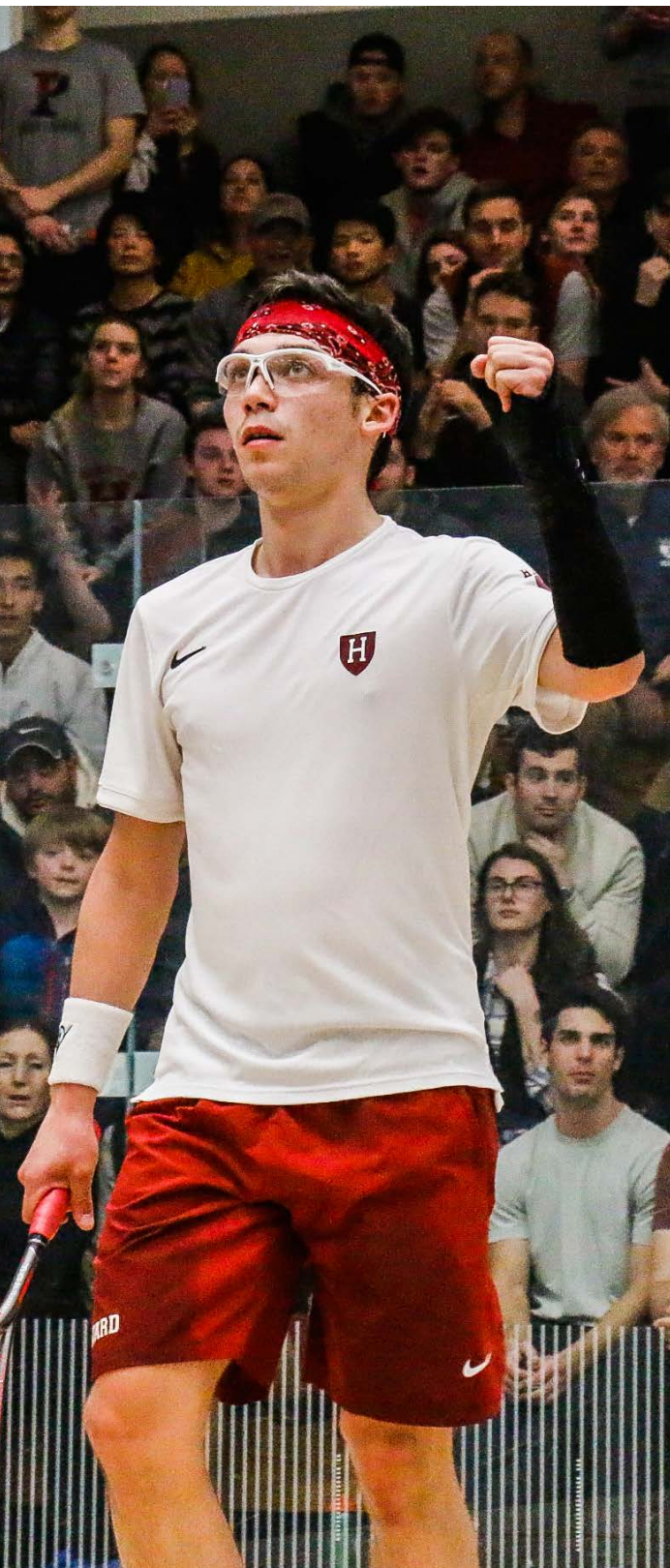
First and foremost, we want to express our gratitude for all your generosity, both in spirit and in monetary contribution — both of which make the program possible. Not only did we reach our fundraising goal of \$81,000, we broke that goal and raised a grand total of \$125,867! This is especially notable as we are in a midst of a once-in-a-lifetime pandemic, and our sport is facing one of the steepest challenges of its time due to the indoor nature of the game. Your generosity gives us hope that our sport will return stronger and with the right protocols in place.

Welcome Class of 2024!

For this academic year, the Ivy League has canceled fall competition. However, we are thrilled to welcome the Class of 2024: Ido Burstein, Serena Daniel, Binney Huffman, Marina Stefanoni and Conner Stolz.

FoHS events

This year, most in-person events are on pause. However, we'd like to encourage alumni to reach out to co-host virtual events for all of our student-athletes and the broader Harvard Squash community. Even in the midst of shelter-in-place, we've had some fun Zoom events made possible by Hope Prockop '90, Sabrina Sohby '19 (inaugural Zoom workout!), and Mike and his team.



We look forward to hosting more virtual events – all suggestions are welcome!

Going forward

The Professional Squash Association has resumed selected tournament play in England and Egypt. Strict protocols have been put in place: daily testing for players in the draw, social distancing off court and match play without a live audience. Matches are streamed on SquashTV, and we recommend all of you to watch those matches online should you be itching for some live squash! US Squash has also commenced “Showcase Squash” tournaments around the country for high schoolers to resume limited competition and to aid with recruiting (with limited capacity imposed). We remain hopeful for a recovery of our sport as we emerge from this pandemic.

Feedback / Suggestions

As always, we would love to hear from you! Please feel free to reach out to any of us, anytime. In the meanwhile, stay safe, stay strong, and watch some SquashTV!

Our best,
Your co-chairs of Friends of Harvard Squash
Blair, Charlene, Jason, and Dylan





Letter from the Head Coach

Dear Friends,

Once again, we want to thank you for all your generosity last year. We would not be able to succeed on-and-off the court without our Friends group. Thanks to you, our players continue having extraordinary experiences during their four years at Harvard.

In addition, with many college athletic programs currently under scrutiny, we hope and believe that a strong and supportive Friends group provides the program with long-term stability.

As one might expect, the upcoming year looks to be quite exceptional due to the pandemic that's affecting all of our lives. This fall, we only have four first-years living and studying on campus. A number of our students are enrolled but taking online classes off campus. Many have decided to take a year off to gain work experience instead.

The coaches are committed to making the most out of the situation. While a competitive season might not be feasible, we will work with players on campus as much as the university guidelines allow us to. And we will support students off campus to the best of our abilities as they navigate these unique times.

We hope you're all doing well and staying healthy. Let's stay in touch and get through this challenging year together.

Be well and stay safe,
Mike



Mike Way

**Gregory Lee '87 and Russell Ball '88
Endowed Coach for Squash at
Harvard University**

(11th season)

Financial Breakdown

The pie charts on the following pages illustrate the Fiscal Year 2020 and Estimated Fiscal Year 2021 Friends of Harvard Squash budgets. While the department covers the major programmatic elements for all 42 teams, the balance of the funding comes from the Friends groups.

Support from Friends is crucial to ensuring that the programs compete with the best teams in the country both on the courts and in the coaches' offices. Your generosity is greatly appreciated!

ATHLETIC DEPARTMENT EXPENSES

1. **Staff:** salary and benefits for head coach and all assistant coaches
2. **Team travel:** in-season, in-region travel (hotel, food, transportation), post-season national championship tournaments (hotel, food, transportation)
3. **Team support:** general technology, equipment, apparel, strength & conditioning
4. **Recruiting:** for unaligned women's teams, special requests
5. **Friends outreach and events:** Varsity Club base fee (gift processing & monthly reports, alumni database, pre/post-season newsletters, annual report), Senior Letterwinners' Dinner
6. **Other:** facility operating expenses and minor facility upgrades

FRIENDS EXPENSES

1. **Team travel:** pre-season & out-of-region travel (hotel, food, transportation); foreign tour every four years
2. **Team support:** video technology, communication technology, non-coaching operational/admin support, auxiliary services (yoga/massage/sports psychology/strength & conditioning), special team meals, specialized team apparel and equipment, and team awards
3. **Recruiting:** candidate visits, databases, mailings, and coach recruiting trips
4. **Friends outreach and events:** Varsity Club fees above the base (special events, etc.), alumni/ae receptions, invitations, banquet
5. **Other:** professional development, capital projects, special facility enhancements

\$125,867

FY20 Current Use
Amount Raised

74

Donors

\$500

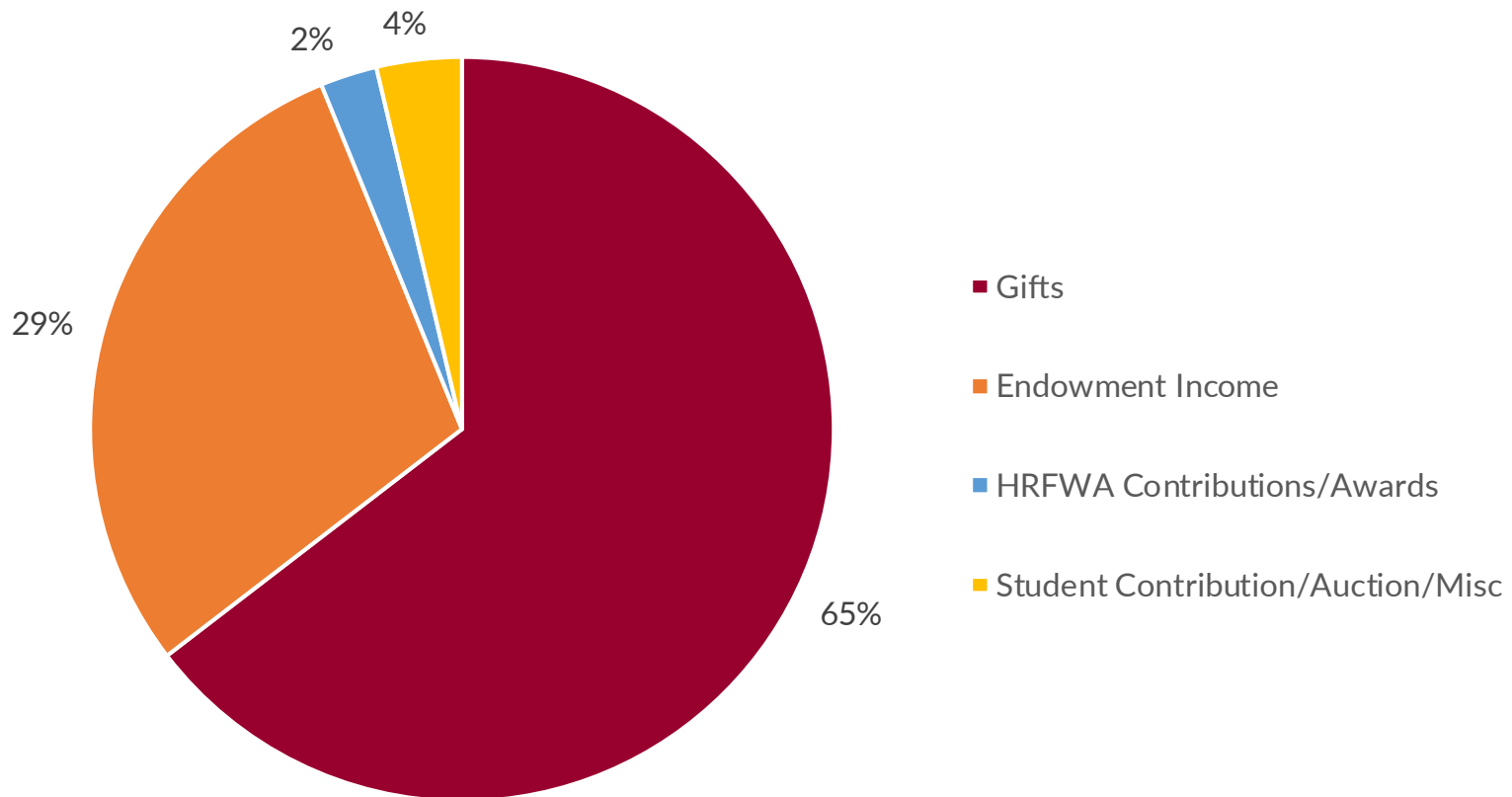
Median Donation

10%

Alumni Participation

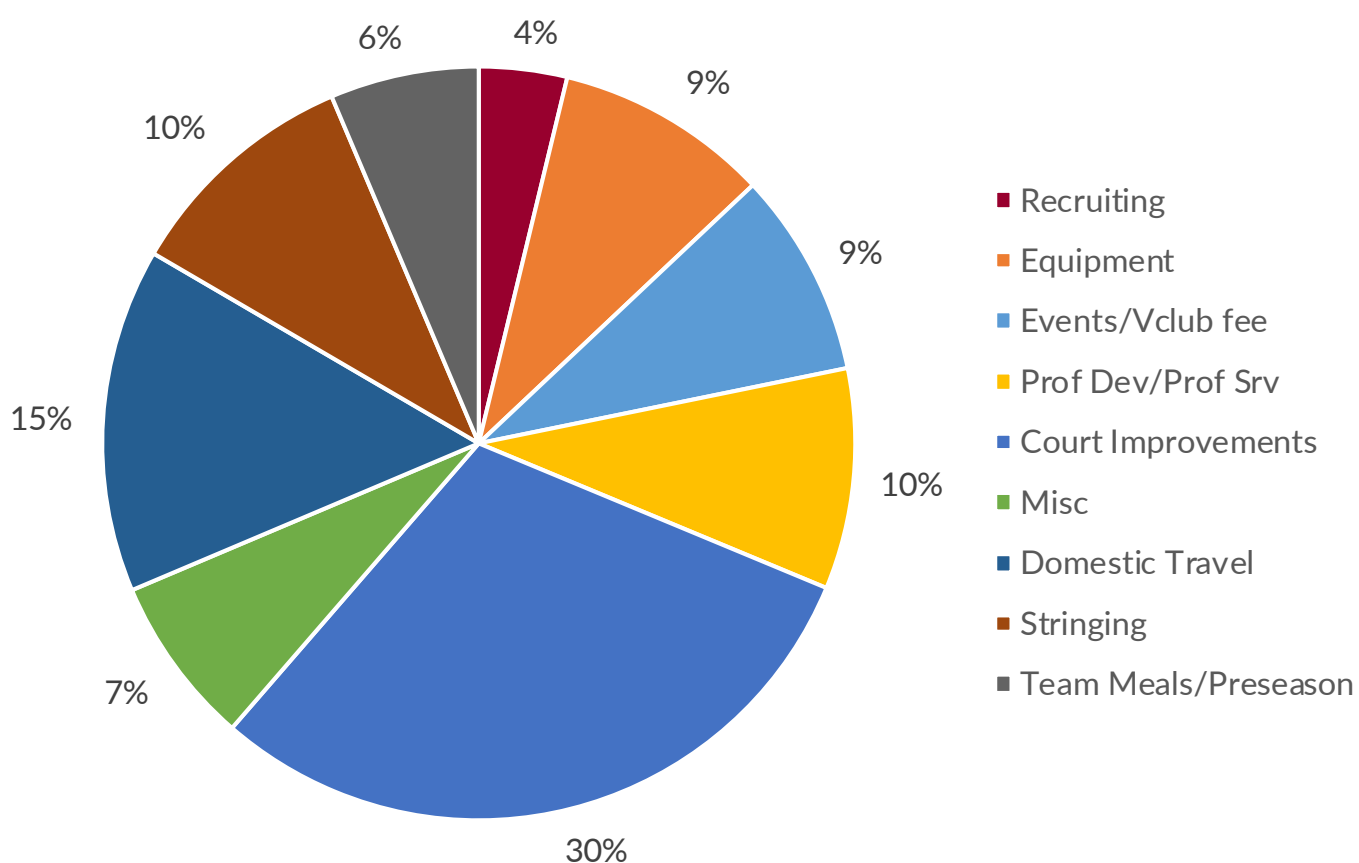
FY20 Revenue: \$194,894

Beginning Fund Balance: \$334,014



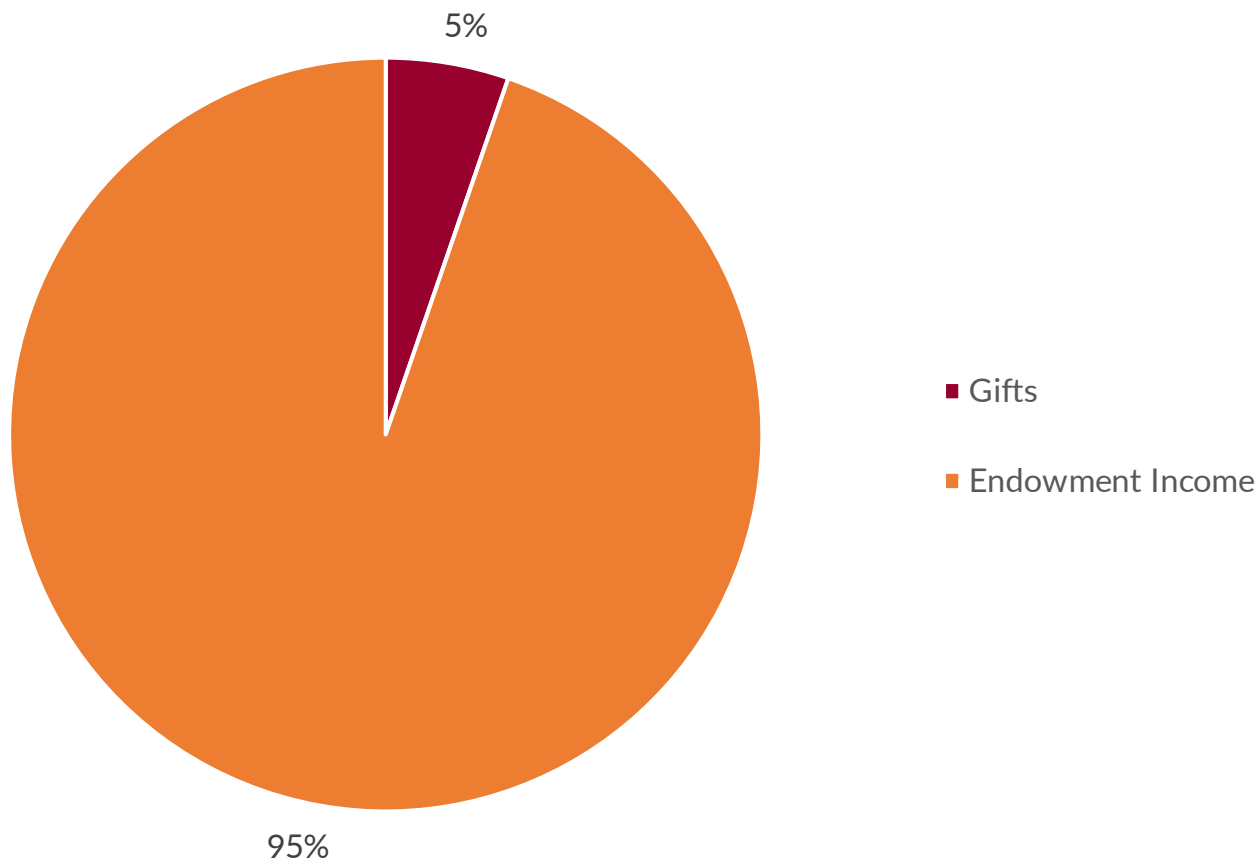
FY20 Expenses: \$208,482

Ending Fund Balance: \$320,426

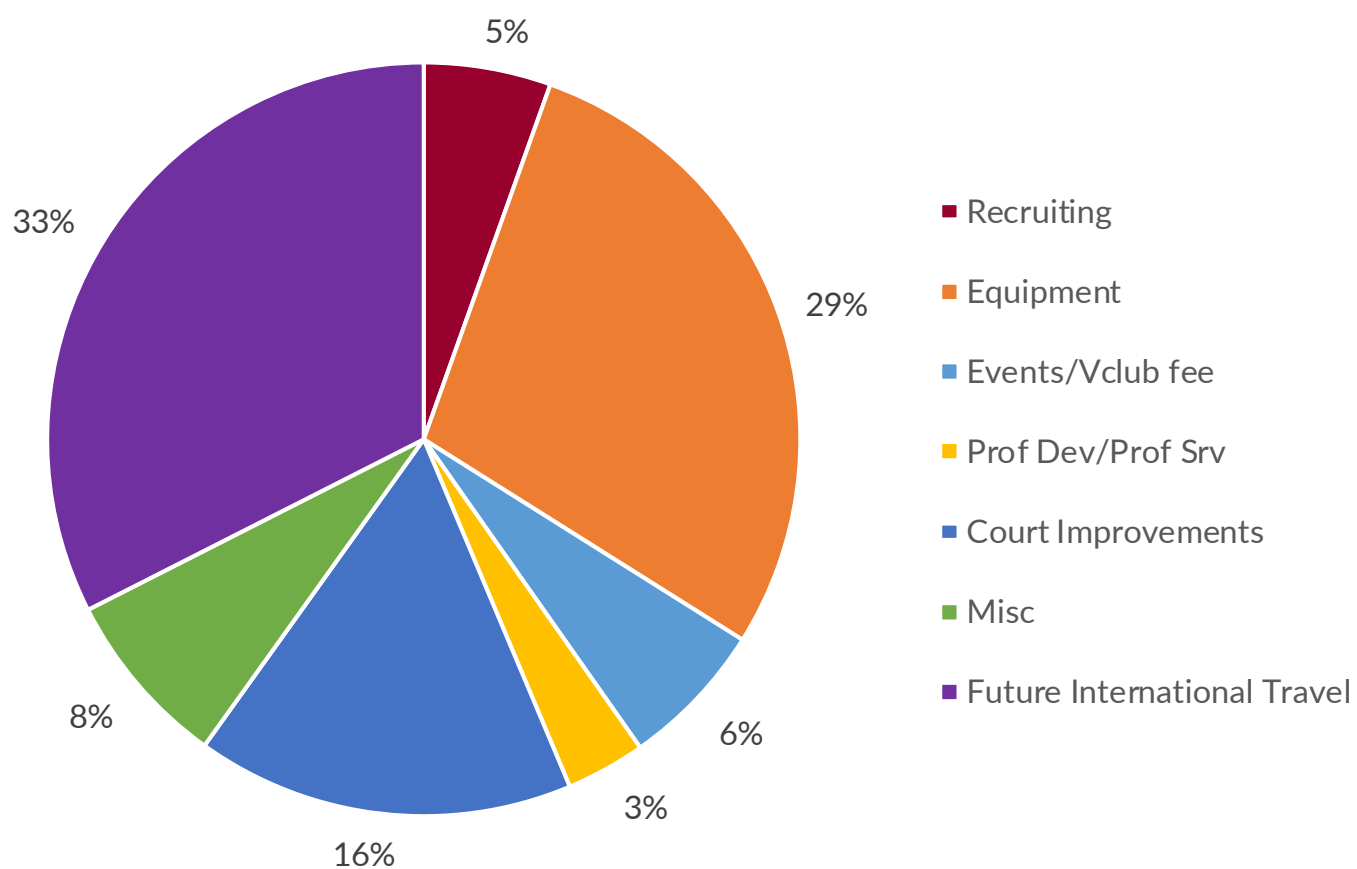


FY21 Projected Revenue: \$61,988

Beginning Fund Balance: \$320,426



FY21 Projected Expenses: \$61,988



Harvard Squash Coaching Endowment

Gregory Lee '87 and Russell Ball '88 Endowed Coach for Squash at Harvard University

Athletic Director's Discretionary Funds

Thanks to contributions from the donors listed below, these Athletic Director's Discretionary Endowment Funds (ADDFs) collectively generate income to benefit Harvard squash each year. ADDFs are unrestricted gifts designed to allow for long-term flexibility. Income from these funds is incremental to the department's normal budget and provides crucial support for personnel, recruiting, out-of-region travel, technology, facility enhancements and other programmatic needs that fall outside the scope of the Friends group annual budgets. These endowment funds require a minimum contribution of \$100,000. For more information on establishing an ADDF, please contact Jennifer Downing at jdowning@fas.harvard.edu or 617-496-4317.

W. Palmer Dixon 1925

Adrian Ezra '94

Samuel R. Halpert '93

Phoebe & John P. Ho '81, MBA'88

Jon E. '94 & Frances Walton '94 Karlen

Ernest T. H. Lee '91

Gregory T. H. '87 & Dana Su Lee

Theodore B. '54 & Doris S. Lee, P '91, '87

Leslie R. Henshaw and Fernando R. Mendez, P '17, '15

Robert C. Milton '56

Jon V. M. Pratt '93

Craig R. '67 & Dorothy W. Stapleton

John Thorndike, Esq. '64, P '07, '05

FY20 Donor List

The following Friends and alumni/ae made a donation to support the Friends of Harvard Squash current-use fund in FY20 (July 1, 2019—June 30, 2020). If you believe your name has mistakenly been omitted from the donor list below, please email us and let us know so we can correct any errors.

\$45,000+

Deborah Lipson Hochberg '95 and
Benjamin A. Hochberg '95*

\$30,000-\$34,999

Gordon H. '92 and Ann Bakewell Woodward P'23

\$10,000-\$14,999

Sheila Morrissey Stoltz '89 and Murray Stoltz
Janet K. and Adam R. Waterous P'21, '18, '14

\$5,000-\$9,999

Katharine Shergalis '93 and Thomas H. B. '87 Ewald
Nicholas H. '09 and Catherine S. '09 Hrdy
Terry D. and Mary T. Steelman P'22
Elizabeth B. E. '95 and Samuel P. '95 Welch

\$1,000-\$4,999

Andrew M. Bahn '92 and Leslie C. Chang '93
Dean J. Bauer '67
George D. '79 and Caroline Minot '77 Bell
Spencer M. '84 and Tracy Brog
Lawrence G. '71 and Lynn T. Cetrulo P'09, '06
Betsy H. Cohen '87 and Marc Devorsetz
Ingrid Boyum '87 and David E. '86 Ellen
Allison L. Fast '06 and Douglas S. Harrington Jr. '05
Michael P. and Emy M. Halpert P'93
Jennifer P. Holleran '90
Frank A. '89 and Daniele Schechter '89 Huerta
Thomas A. '64 and Mary S. James
William B. '77 and Annette C. Kaplan P'13, '10
Jon E. '94 and Frances Walton '94 Karlen
Mary Stovell McAndrew '05
Blair Endresen '00 and Edouard W. '97 Metrailler
Charlene Neo '10 and Campbell Grayson
Richard S. '82 and Susan T. Robie

* Donor has created a multi-year pledge

Zev S. and Rachel B. Scherl P'21
Richard J. '68 and Eleanor M. Sterne P'11, '10
Andrew C. Walter '97
Glenn J. R. Whitman '74, P'04, '02

\$100-\$999

Michael B. Blumberg '05
Christina S. and Robert F. Brownell P'20
Andy F. Chao '92 and Frederica Yang
Alexander M. '93 and Maja K. '00 Clark
Bader A. El-Jeaan '95 and Gretta Kassouf
Charles J. F. W. '79 and Sylvie Cloquet Elliott
Jan Reed Endresen '11
Jan R. and Gail R. Endresen P'11, '00
Walker S. Evans '16
Lisa M. Faber '90
Jeremy D. Fraiberg '92
Margaret Elias Gerety '02 and
Amias A. Moore Gerety '02
Matthew W. '67 and Anne L. Hall P'04, '02
Richard T. Hill '11
Asher R. Hochberg '05
Mark S. and Faith S. Hochberg P'05
Kenton Jernigan '86 and Paige Smith
Peter B. Karlen '02 and Margaret M. Austin '01
Natasha A. Kingshott '13 and Liam Burrell
Katherine O'Donnell '10 and Joe Lynch
Stephen '75 and Laetitia F. Mead
Alyssa J. Mehta '18
Jason M. Michas '13
John G. Nelson '62
Katherine Gregory '01 and Michael W. Newman
Tyler A. O. Olson '15
Catherine and Mark Orcutt P'23, '19
John G. Palfrey Jr. '94 and Catherine Carter '94
Robert A. D. Pike '01
Michael D. '95 and Christine C. Preston

\$100-\$999 continued

Hope S. N. '90 and David John Prockop
Alexander C. '97 and Laura Meeks '96 Saltonstall
Lawrence B. Sears '58
Victor H. Sun and Angela Q. Fan P'23
Jerry Wu '96 and Elizabeth Hung
Timothy F. Wyant '00
Howard B. Yeon '94
Virginia Manning Brown Yinger '01

up to \$99

Marty K. Ashley '82
Rafael N. Castro '97 and Karla M. Cervoni '97
David D. '76 and Jennifer V. Evans P'16, '11
Helen and John Ong P'21
Andrew B. Pacelli '04
Mimi C. Smith '92 and Warner K. Huh

What is the Friends of Harvard Squash

The Friends of Harvard Squash is a group of alumni/ae, parents and other supporters dedicated toward raising money to support the Harvard squash programs and establishing an active community of current and former Harvard student-athletes.

While the athletic department operating budget supports the core operations for the programs—intraregional travel, salaries for the head and assistant coaches, and equipment costs—Friends fundraising supports a wide range of other activities for the program including out-of-region travel, special team apparel and new technology, and recruiting just to name a few.

Our fundraising goal for 2020-21 is \$3,273. These funds help to ensure that our student-athletes have every opportunity to succeed athletically, academically, and socially during their time as members of the Harvard squash programs.

Class Credit

All gifts to the Harvard Athletics Friends groups receive class credit. The Department of Harvard Athletics, the Friends groups, and Harvard Varsity Club encourage all alumni to make an additional gift to the Harvard College Fund to support the overall experience of our student-athletes, which includes the College's commitment to financial aid.

For those of you unfamiliar with class credit, each class at Harvard is encouraged to support the Harvard College Fund to raise dollars for Harvard College and FAS priorities, as well as University initiatives. Donors are honored with public recognition by crediting their gift to the College class from which they graduated.

How to Give

Online donations are preferred, as members of the Harvard Varsity Club and Athletics Department staff continue to work remotely and have limited access to mail or phones due to COVID-19 restrictions. Please give online here: www.gocrimson.com/giving

Checks should be payable to Harvard University and include the donor's name, year (if applicable), and sport designation. Please do not send checks to the Murr Center but instead mail them to:

Harvard University
PO Box 419209
Boston, MA 02241-9209

To speak to someone in the Alumni and Donor Services Office (ADS), please call: 617-495-1750.